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Coming to Grips With Joint Operations

TSA's Charles E. "Chuck" Fulmore, deputy to the commander (commissary service) and AFCOMS' Col. Frank Dooley, director of operations, AFCOMS.

PHOTO REPORT
The Newest Marine Corps Exchange

DIRECTORY
Of Military Distributors

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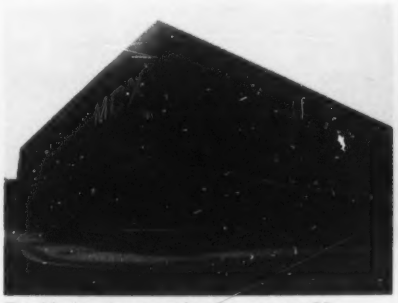

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serving the military resale system

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Military Market index

COMMISSARIES

		MAY			YEAR TO DATE		
		CY'86	CY'85	% CHANGE	CY'86	CY'85	% CHANGE
	CONUS	$164,769	$161,858	1.80	$780,868	$757,918	3.03
	OVERSEAS	34,658	28,432	21.90	149,041	147,389	1.12
AIR FORCE	TOTAL	**199,427**	**190,290**	**4.80**	**929,909**	**905,307**	**2.72**
	CONUS	117,495	112,560	4.38	542,955	530,040	2.44
	OVERSEAS	39,060	32,025	21.97	176,610	155,190	13.80
ARMY	TOTAL	**156,555**	**144,585**	**8.28**	**719,565**	**685,230**	**5.01**
	CONUS	59,660	59,752	–0.15	310,091	308,413	0.54
	OVERSEAS	7,098	6,800	4.38	35,456	34,343	3.24
NAVY	TOTAL	**66,758**	**66,552**	**0.31**	**345,547**	**342,756**	**0.81**
	CONUS	14,977	14,878	0.67	71,317	70,592	1.03
	OVERSEAS	296	295	0.34	1,346	1,229	9.52
MARINE CORPS	TOTAL	**15,273**	**15,173**	**0.66**	**72,663**	**71,821**	**1.17**
	CONUS	281	224	25.45	1,283	1,293	–0.77
	OVERSEAS	238	252	–5.56	1,492	1,435	3.97
COAST GUARD	TOTAL	**519**	**476**	**9.03**	**2,775**	**2,728**	**1.72**
	CONUS	$357,182	349,272	2.26	$1,706,514	$1,668,256	2.29
	OVERSEAS	$81,350	$67,804	19.98	$363,945	$339,586	7.17
COMMISSARIES	TOTAL	**$438,532**	**$417,076**	**5.14**	**$2,070,459**	**$2,007,842**	**3.12**
GROCERY STORES	U.S.	$24.209	$22.952	5.48	$112.490	$106.859	5.27

EXCHANGES

		MAY			YEAR TO DATE		
		CY'86	CY'85	% CHANGE	CY'86	CY'85	% CHANGE
	CONUS	$254,131	$262,142	–3.06	$1,164,028	$1,134,859	2.57
	OVERSEAS	180,952	162,829	11.13	828,415	751,221	10.28
AAFES	TOTAL	**435,083**	**424,971**	**2.38**	**1,992,443**	**1,886,080**	**5.64**
	CONUS	92,653	94,676	–2.14	409,530	420,748	–2.67
	OVERSEAS	43,837	40,414	8.47	179,226	178,393	0.47
NAVY	TOTAL	**136,490**	**135,090**	**1.04**	**588,756**	**599,141**	**–1.73**
	CONUS	28,332	31,133	–9.00	133,938	138,734	–3.46
	OVERSEAS	4,977	5,245	–5.11	23,752	23,918	–0.69
MARINE CORPS	TOTAL	**33,309**	**36,378**	**–8.44**	**157,690**	**162,652**	**–3.05**
	CONUS	7,398	7,176	3.09	32,847	31,964	2.76
	OVERSEAS	551	540	2.04	2,446	2,509	–2.51
COAST GUARD	TOTAL	**7,949**	**7,716**	**3.02**	**35,293**	**34,473**	**2.38**
	CONUS$	1,144	1,189	–3.78	6,655	5,924	12.34
	OVERSEAS$	2,755	3,452	–20.19	16,668	14,840	12.32
MAIL ORDER	TOTAL$	**3,899**	**4,641**	**–15.99**	**23,323**	**20,764**	**12.32**
	CONUS	$383,658	$396,316	–3.19	$1,746,998	$1,732,229	0.85
	OVERSEAS	$233,072	$212,480	9.69	$1,050,507	$970,881	8.20
ALL EXCHANGES	TOTAL	**$616,730**	**$608,796**	**1.30**	**$2,797,505**	**$2,703,110**	**3.49**
DEPARTMENT STORES	U.S.	$11.959	$11.171	7.05	$49.375	$46.961	5.14

1) SOURCE: U.S. Department of Commerce. 2) Does not include sales of ship stores. 3) MM estimate, based on official data. 4) Includes consolidated sales for all services, including Coast Guard. NOTE: Individual figures may not add to totals because of rounding. All sales are expressed in millions (add 000), except grocery stores and department stores, which are in billions. Commissary sales include appropriate surcharges; exchange sales include concession volume.